

OAP**Comparative Income Statement**

	Actual 01/01/2021 to 10/31/2021	Actual 01/01/2020 to 10/31/2020	Percent	Actual 01/01/2020 to 12/31/2020	Actual 01/01/2019 to 12/31/2019	Percent
REVENUE						
CONFERENCE REVENUE						
Sponsorship	0.00	21,000.00	-100.00	11,000.00	41,550.00	-73.53
Sponsorship Food & Beverage	0.00	0.00	0.00	0.00	4,958.33	-100.00
Sponsorship Commission	0.00	0.00	0.00	0.00	0.00	0.00
Total Sponsorship	10,000.00	21,000.00	-100.00	11,000.00	46,508.33	-76.35
Exhibit Fee	0.00	0.00	0.00	0.00	5,200.00	-100.00
Registration Fee	1,050.00	0.00	0.00	0.00	33,425.00	-100.00
Social Events/Tickets	0.00	0.00	0.00	0.00	565.00	-100.00
Food & Beverage	0.00	0.00	0.00	0.00	0.00	0.00
Sundry/Exchange/Adjustments	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL CONFERENCE REVEN...	10,050.00	21,000.00	-95.00	11,000.00	85,698.33	-87.16
WEBINAR REVENUE						
Webinar Sponsorship	0.00	5,000.00	-100.00	15,000.00	0.00	0.00
Webinar Registration Fees	0.00	0.00	0.00	0.00	0.00	0.00
Webinar Sundry/Adjustments	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL WEBINAR REVENUE	0.00	5,000.00	-100.00	15,000.00	0.00	0.00
OPERATIONS REVENUE						
Membership	17,560.00	10,595.00	65.74	16,050.00	17,975.00	-10.71
Job Posting	13,800.00	11,700.00	17.95	14,200.00	23,300.00	-39.06
Interest Earned	462.36	0.00	0.00	0.00	456.51	-100.00
Sundry - Operations	0.00	0.00	0.00	366.68	0.50	73,236.00
TOTAL OPERATIONS REVENUE	31,822.36	22,295.00	42.73	30,616.68	41,732.01	-26.64
TOTAL REVENUE	42,872.36	48,295.00	-31.93	56,616.68	127,430.34	-55.57
EXPENSE						
CONFERENCE EXPENSES						
Display/Setup - AC	0.00	0.00	0.00	0.00	2,069.00	-100.00
Security - AC	0.00	0.00	0.00	0.00	0.00	0.00
Exhibit Sundry - AC	0.00	0.00	0.00	0.00	0.00	0.00
Audio-Visual - AC	0.00	0.00	0.00	201.90	5,522.00	-96.34
Meeting Room Rental - AC	0.00	0.00	0.00	0.00	5,500.00	-100.00
Posters/ePosters - AC	0.00	0.00	0.00	0.00	0.00	0.00
Opening Reception - AC	0.00	0.00	0.00	0.00	7,345.45	-100.00
Conference Program - AC	0.00	0.00	0.00	0.00	0.00	0.00
Banquet - AC	0.00	0.00	0.00	0.00	5,291.69	-100.00
Social Events - AC	0.00	0.00	0.00	0.00	0.00	0.00
Catering - AC	0.00	0.00	0.00	0.00	9,760.37	-100.00
Bank Charges - AC	0.00	3.00	-100.00	3.00	0.00	0.00
Credit Card Costs - AC	110.92	16.69	564.59	147.16	1,628.51	-90.96
Supplies/Prin - AC	0.00	0.00	0.00	0.00	0.00	0.00
Printing - AC	0.00	0.00	0.00	0.00	0.00	0.00
Telecommunications - AC	0.00	0.00	0.00	0.00	0.00	0.00
Insurance - AC	0.00	0.00	0.00	0.00	0.00	0.00
Shipping/Postage - AC	0.00	0.00	0.00	0.00	17.49	-100.00
Advance Promotion - AC	525.21	0.00	0.00	0.00	922.24	-100.00
Website - AC	0.00	0.00	0.00	0.00	268.20	-100.00
Signage - AC	0.00	0.00	0.00	0.00	0.00	0.00
Final Program - AC	0.00	0.00	0.00	0.00	0.00	0.00
Delegate Materials - AC	0.00	0.00	0.00	0.00	113.46	-100.00
Onsite Staffing - AC	0.00	0.00	0.00	0.00	2,211.51	-100.00
Speaker Fees/Honoraria - AC	0.00	0.00	0.00	900.00	0.00	0.00
Speaker Travel Expenses - AC	0.00	0.00	0.00	0.00	338.00	-100.00
Speaker Gifts - AC	0.00	119.60	-100.00	119.60	270.00	-55.70
Management Fee - AC	9,000.00	9,000.00	-100.00	9,000.00	0.00	0.00
Committee Expenses - AC	0.00	0.00	0.00	0.00	0.00	0.00
CME - AC	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL CONFERENCE EXPEN...	9,636.13	9,139.29	-93.04	10,371.66	41,257.92	-74.86

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	Actual 01/01/2021 to 10/31/2021	Actual 01/01/2020 to 10/31/2020	Percent	Actual 01/01/2020 to 12/31/2020	Actual 01/01/2019 to 12/31/2019	Percent
WEBINAR EXPENSES						
Webinar Technology	0.00	0.00	0.00	117.97	0.00	0.00
Webinar Speakers	0.00	0.00	0.00	1,500.00	0.00	0.00
Webinar Promotion	2,100.00	0.00	0.00	2,100.00	0.00	0.00
Webinar CreditCard/Adjustments	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL WEBINAR EXPENSE	2,100.00	0.00	0.00	3,717.97	0.00	0.00
OPERATIONS EXPENSES						
Office Supplies	360.10	0.18	199,955.56	0.18	212.33	-99.92
Printing	0.75	38.25	-98.04	38.70	306.35	-87.37
Telecommunications	320.00	573.47	-44.20	890.47	700.57	27.11
Postage/Shipping	0.00	18.37	-100.00	18.37	34.00	-45.97
Bank Charges/Credit Card Costs	959.39	867.47	10.60	981.49	2,084.00	-52.90
PayPal Monthly Fee	0.00	276.85	-100.00	316.40	0.00	0.00
Legal Fee	2,623.12	0.00	0.00	0.00	0.00	0.00
Auditor Fee	577.50	0.00	0.00	0.00	0.00	0.00
Insurance	1,813.50	1,872.00	-3.13	2,106.00	1,933.20	8.94
Board Expenses	0.00	510.00	-100.00	510.00	870.29	-41.40
xxWebinar	890.00	466.87	90.63	0.00	0.00	0.00
xxWebinar Speaker Honoraria	0.00	900.00	-100.00	0.00	0.00	0.00
Website	1,322.52	649.77	103.54	769.77	2,398.41	-67.90
Management Fee	13,308.40	13,308.40	0.00	15,970.08	15,825.10	0.92
Sundry	0.00	0.00	0.00	0.00	0.00	0.00
Awards and Recognition	0.00	300.00	-100.00	300.00	0.00	0.00
Promotion	0.00	0.00	0.00	0.00	0.00	0.00
HST Underpayment	0.00	0.00	0.00	0.00	0.00	0.00
Unallocated Expenses	0.00	0.00	0.00	0.00	0.00	0.00
Previous Year Expenses	0.00	0.00	0.00	0.00	155.84	-100.00
TOTAL OPERATIONS EXPENS...	22,175.28	19,781.63	12.10	21,901.46	24,520.09	-10.68
TOTAL EXPENSE	33,911.41	28,920.92	-13.86	35,991.09	65,778.01	-45.28
NET INCOME	8,960.95	19,374.08	-58.91	20,625.59	61,652.33	-66.55

OAP**Comparative Balance Sheet**

	As at 12/31/2021	As at 12/31/2020	Percent
ASSET			
CURRENT ASSETS			
Clearing	0.00	0.00	0.00
CIBC Bank Account	0.00	0.00	0.00
TD Bank	176,125.92	177,918.74	-1.01
PayPal Online	0.00	0.00	0.00
PayPal Online - 2	0.00	0.00	0.00
Moneris EM+	0.00	0.00	0.00
On Account in EM+	-119.78	0.00	0.00
Prepayment/Deposit	362.70	0.00	0.00
Accounts Receivable	1,009.00	4,409.00	-77.11
Prepaid Conference 2022	7,890.23	7,890.23	0.00
GIC #1	16,159.93	37,812.52	-57.26
GIC #2	22,114.95	0.00	0.00
TOTAL CURRENT ASSETS	<u>223,542.95</u>	<u>228,030.49</u>	-1.97
TOTAL ASSET	<u><u>223,542.95</u></u>	<u><u>228,030.49</u></u>	-1.97
LIABILITY			
CURRENT LIABILITIES			
Accounts Payable	1,249.44	6,166.10	-79.74
Accrued Liabilities	0.00	0.00	0.00
Seed Money	0.00	0.00	0.00
Deferred Revenue	275.00	275.00	0.00
GST Collected On Sales	4,213.30	7,303.25	-42.31
GST Paid On Purchases	<u>-4,385.29</u>	<u>-3,769.75</u>	16.33
GST Owing/(Refund)	-171.99	3,533.50	-104.87
xxQST Collected	0.00	0.00	0.00
xxQST Paid On Purchases	<u>0.00</u>	<u>0.00</u>	0.00
xxQST Owing/(Refund)	0.00	0.00	0.00
Previous Year HST Payable/Ref...	0.00	0.00	0.00
TOTAL CURRENT LIABILITIES	<u>1,352.45</u>	<u>9,974.60</u>	-86.44
TOTAL LIABILITY	<u>1,352.45</u>	<u>9,974.60</u>	-86.44
EQUITY			
SURPLUS(DEFICIT)			
Current Surplus(Deficit)	4,134.61	20,625.59	-79.95
Accumulated Surplus/(Deficit)	107,478.31	86,852.72	23.75
Members Equity	110,577.58	110,577.58	0.00
TOTAL SURPLUS(DEFICIT)	<u>222,190.50</u>	<u>218,055.89</u>	1.90
TOTAL EQUITY	<u>222,190.50</u>	<u>218,055.89</u>	1.90
LIABILITIES AND EQUITY	<u><u>223,542.95</u></u>	<u><u>228,030.49</u></u>	-1.97